

*May your
Holiday Season
and the coming year be filled with*

Partnerships

OPPORTUNITY

Respect **INTEGRITY**
SKILL
Quality **Safety**
Value **SERVICE**
Teamwork **Trust**
Leadership *Ethics*
Challenge **Family**
Savings



J.R. Filanc Construction Company, Inc.

Corporate Headquarters 740 N. Andreasen Dr., Escondido, CA 92029-1418

760-941-7130 fax 760-941-3969 toll-free 877-CALL GATOR

www.filanc.com CA License 134877 AZ License ROC088901 AZ License ROC216888

Now, this is a *huge* improvement

Elsewhere in this issue we've written about our investment in digital collaboration technology. This is a significant improvement in the way we conduct our business, and it weighs—*nothing*. At the other end of the spectrum is another recent investment Filanc has made. It weighs in at—*84,000 pounds*.



Each section of RCP weighs 65,000 pounds—a mere toothpick (almost!) to the big-capacity crawler crane.

Hard at work at the Fresno/Clovis Regional Water Reclamation Facility Organic Upgrade project, our newest piece of heavy equipment, a 200-ton crawler crane, is already proving that it's worth its weight in gold. With approximately 1,300 lineal feet of 96-inch RCP (reinforced concrete pipe) to be installed, the new crawler is not only allowing Filanc crews to perform the work more safely; it is helping maximize production efficiency rates for installation as well.

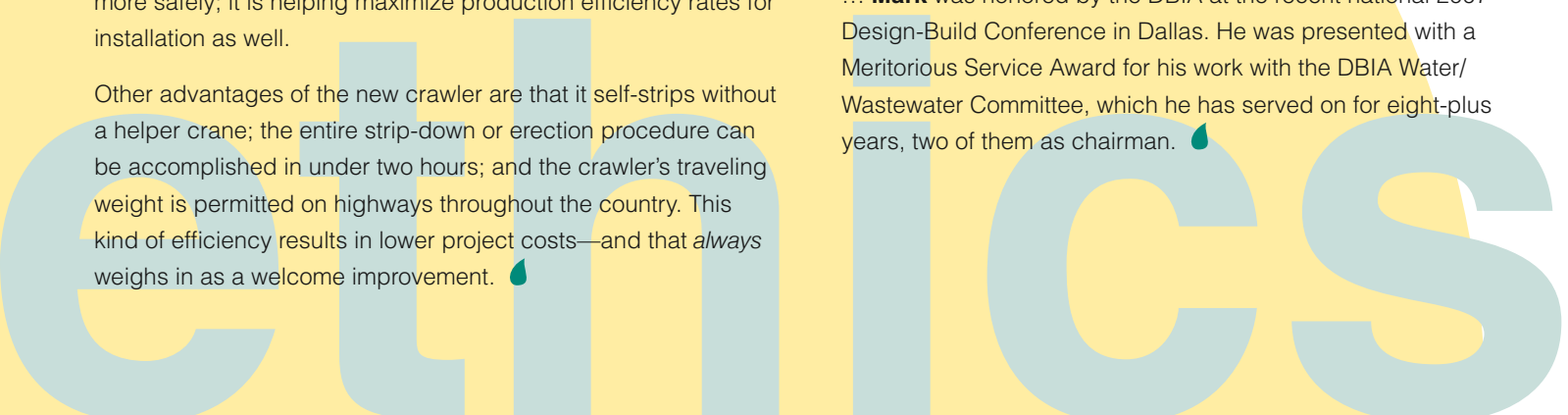
Other advantages of the new crawler are that it self-strips without a helper crane; the entire strip-down or erection procedure can be accomplished in under two hours; and the crawler's traveling weight is permitted on highways throughout the country. This kind of efficiency results in lower project costs—and that *always* weighs in as a welcome improvement. ●

Best of 2007

Our recently completed West Basin Water Recycling Facility Phase IV Expansion earned a spot on "California Construction" magazine's Best of 2007 list. With 160 nominated projects and just 41 winners statewide, the Filanc/HDR Joint Venture project earned an award of merit in the public works category. The winners are featured in this month's issue of "California Construction." ●

Honing and sharing expertise

Abby Schimenek, Filanc safety director, recently earned her designation as an Associate Safety Professional and is well on her way toward becoming a Certified Safety Professional. This prestigious designation, earned through the Board of Certified Safety Professionals, is the most sought-after designation in the industry today ... **Rob Slaughter**, information technology director, sat on a panel of experts discussing trends, standards, and best practices in construction technology during a recent Associated General Contractors Tech Briefing. Rob's topic was hardware systems and networking. ... **Omar Rodea**, PE will be a featured speaker at the 2008 Design-Build for Water/Wastewater Projects Conference being held by the Design-Build Institute of America (DBIA) in Atlanta in February. Omar's discussion is entitled "You Say DBB and I Say DB: What's the Big Difference Between DBB, DB, and DBO Projects?" ... At the same conference, President **Mark Filanc**, PE, DBIA will join five other speakers in a panel discussion entitled "Expect the Unexpected: Veteran Practitioners Describe Project Pitfalls and How to Manage Adverse Developments." ... **Mark** was honored by the DBIA at the recent national 2007 Design-Build Conference in Dallas. He was presented with a Meritorious Service Award for his work with the DBIA Water/Wastewater Committee, which he has served on for eight-plus years, two of them as chairman. ●



Technology trendsetters

Desiring to encourage the San Diego construction industry's adoption of new technologies that will improve project delivery, the Associated General Contractors' (AGC) San Diego chapter recently formed a Technology Trends in Construction Committee.



One of the committee members' first acts was to create a competition aimed at showcasing firms that are leading the industry in the use of technology. Filanc was singled out to be the first winner of what will be an annual honor: the AGC San Diego Excellence in Technology Award.

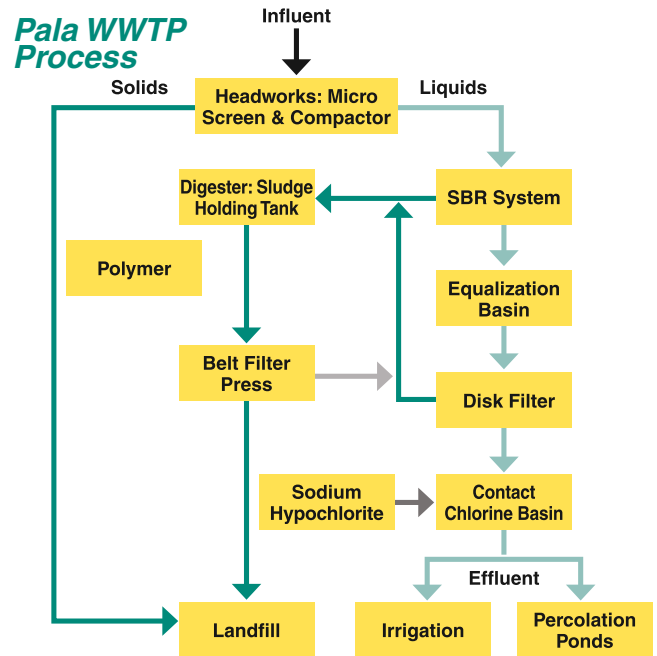
Rob Slaughter, Filanc information technology director, has been instrumental in Filanc's award-winning, trend-setting adoption of technology that allows us to deliver projects more efficiently and effectively than ever before.

Collaborating at the speed of light

Well, we exaggerate slightly, but the point is valid: Filanc's investment in new technology, Microsoft SharePoint, allows all members of a project team to view details of a remote project 24/7 from wherever they are, to see and work together to solve problems immediately, and to analyze alternatives as a team without waiting to organize physical meetings. Shared software speeds up the project decision-making process to the benefit of every stakeholder. What's more, by utilizing SharePoint, Filanc employees have easy, ready access to critical business information.

"Our company has been growing steadily in number of employees," says President Mark Filanc, "but, thanks to this technology, we're able to maintain the small-company culture that fosters close teamwork and allows for immediate access to critical business information."

Pala puts its money on Filanc



Can a wastewater treatment plant be expanded by popular demand? If the expansion will bring an essential service to the rural but growing San Diego North County community of Pala, it most certainly can.

That's exactly what's happening with the new Pala Wastewater Treatment Plant that Filanc will soon construct. Our project is being completed on behalf of the Pala Band of Mission Indians in concert with the latest expansion of the Pala Casino Resort & Spa, but it will serve the needs of the surrounding community.

With the existing WWTP at capacity, this expansion will increase capacity by .6 mgd, with the possibility of future expansion to 1.2 mgd, and will improve reliability with the use of two sequencing batch reactors to produce Title 22 tertiary effluent.

Filanc will break ground on the design-build project in the next few weeks and will be working on a fast-track schedule. The Pala WWTP team has been busy, utilizing Filanc's new technology (see "Collaborating at the speed of light" in this issue) to examine means and methods that will shave time off an already tight schedule.

In addition to constructing the new plant, our work on the project will include retrofitting and rehabilitating the existing lift station and demolishing the existing Pala WWTP.

Recently the Filanc executive team formalized our company mission statement, crystallizing in 94 words the essence of our company and defining exactly what each one of us dedicates ourselves to every day. We would like to share our mission with you:

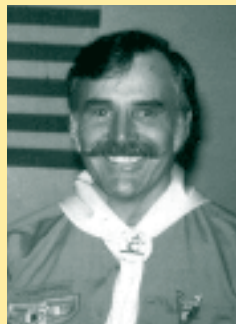
● **People** doing the right thing

Filanc provides construction services that result in added value beyond our clients' expectations, consistently delivering the safest, highest-quality product on schedule. We are the contractor that makes our customers say, *Wow!* For these reasons, Filanc is the trusted contractor of choice for owners, teaming partners, and employees.

We accomplish our mission by consistently delivering a project experience that is satisfying, not frustrating. Our relationships are friendly, not adversarial. We focus on solving problems, not creating them. We conduct our business with integrity. We work safely. We even have our fair share of fun.

Our favorite Good Scout

Filanc Chairman of the Board Jack Filanc was named 2007 Good Scout of the Year by the Boy Scouts of America, San Diego-Imperial Council. Jack has been active in scouting almost his entire life, having earned the rank of Eagle Scout at the age of 16, and having become Scoutmaster of Troop 777 in Encinitas in his mid-forties. He is a life member of the National Eagle Scout Association. Jack notes that Filanc's core values—integrity, respect, and problem solving—are “basically the same as the values I learned, practiced, and taught in Scouting.”



Jack—way back when ...



The Green Scene

Serving up savings

Elsewhere in this newsletter, we described our adoption of collaboration software that gives Filanc employees the tools to allow them to deliver the best possible product to our clients—but that's not the only benefit of our recent technology innovations.

In completely upgrading our computer system, we now are utilizing a new virtualization technique that allows 20 Filanc data center servers to run on just five physical servers. This translates into a significantly smaller carbon footprint, since running fewer data center servers reduces the system power usage by 75 percent. At the same time, the new software is ensuring greater system reliability and disaster-preparedness.

Think inside the booth

If you plan to attend the DBIA's 2008 Design-Build for Water/Wastewater Projects Conference, please include a visit to the Filanc booth in your plans. You'll find us in Booth 210—just waiting to say “Hello.”



The conference, “Mastering' Design-Build,” will be held in Atlanta on Feb. 13-15 and will focus on hallmarks of integrated project delivery. See you there! 💧

Inquiring minds want to know

Would you like to read more about some of the people, companies, organizations, and issues mentioned in this newsletter? We encourage you to visit these websites:

www.agcsd.org—Associated General Contractors, San Diego Chapter

www.california.construction.com—“California Construction” magazine

www.palatribe.com—Pala Band of Mission Indians

www.sdicsa.org—Boy Scouts of America, San Diego-Imperial Council

www.microsoft.com/sharepoint—Microsoft Office SharePoint

www.designbuildwaterww.com—2008 DBIA Design-Build for Water/Wastewater Projects Conference

www.bcsp.org—Board of Certified Safety Professionals